

## Message Text

UNCLASSIFIED

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15

ORIGIN COME-00

INFO OCT-01 EA-10 ISO-00 EB-06 RSC-01 /018 R

66611

DRAFTED BY: COM/BIC/MRD/214/BIHUN:MBI

APPROVED BY: EB/CBA/OCA/REP:GPWILSON

BIC/OIM/214/NSBASSETT

STATE/EB/CBA/OCA/BR:IAWILLIAMSON (INFO)

DIBA/B AND F/630/BFKECKLER

STATE/EA/ROC:KJWEAVER

----- 100366

R 132251Z NOV 74

FM SECSTATE WASHDC

TO AMCONSUL HONG KONG

INFO AMEMBASSY TAIPEI

UNCLAS STATE 250582

E.O. 11652: NA

TAGS: BBSR, HK, TW

SUBJECT: GLOBAL MARKET RESEARCH - LABORATORY

INSTRUMENTS - HONG KONG AND TAIWAN

REF: STATE A-6864, HONG KONG 11839

1) COMMERCE AUTHORIZES CONTRACT AWARD FOR TWO SUBJECT  
RESEARCH STUDIES TO MOBIUS AT FIXED PRICES:

A) HONG KONG - U.S. DOLLARS TWO THOUSAND  
SEVEN HUNDRED (U.S. DOLS 2,700)

B) TAIWAN - U.S. DOLLARS TWO THOUSAND SEVEN  
HUNDRED (U.S. DOLS 2,700)

POST AUTHORIZED U.S. DOLS 5,400.

2. MOBIUS SELECTED OVER HKPC AND OTHERS DUE TO:

A) BUDGET RESTRAINTS PROMPTED EVALUATION OF  
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MOBIUS PACKAGE BID (ON TWO COUNTRIES)

VERSUS ANY COMBINATION OF BIDDERS FOR THE  
SAME TWO COUNTRIES; MOBIUS THUS AT LEAST  
U.S. DOLS 1,100 BELOW NEXT BEST PRICE  
COMBINATION.

B) QUALITY OF MOBIUS WORK FOR COMMERCE HAS ALWAYS  
BEEN ACCEPTABLE AND EVEN FURTHER IMPROVEMENT  
HAS BEEN DEMONSTRATED LATELY. COMMERCE IMPRESSED WITH PROPOSED  
NUMBER OF INTERVIEWS AND FIRM'S  
EXPERIENCE IN FIELDS RELATED TO LABORATORY INSTRUMENTS.  
HKPC'S RELATED EXPERIENCE NOT REFLECTED IN PROPOSAL.

3) CHARGE COMMERCE APPROPRIATION 13X1250, ACCOUNTING  
CODE J/501/2710-00/13-12/253-01. CONFIRMING BUDGET  
AUTHORIZATION FOLLOWS.

4) POST REQUESTED TO CABLE CONTRACT DATE AND FORWARD  
3 COPIES OF CONTRACT TO COMMERCE, ATTN. OIM/PD/MRD/214.  
KISSINGER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 13 NOV 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974STATE250582  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** COM/BIC/MRD/214/BIHUN:MBI  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D740328-0390  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ORIGIN COME  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** STATE A-6864, HONG KONG 11839  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** golinofr  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 14 NOV 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <14 NOV 2002 by shawdg>; APPROVED <14-Nov-2002 by golinofr>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** GLOBAL MARKET RESEARCH - LABORATORY INSTRUMENTS - HONG KONG AND TAIWAN  
**TAGS:** BBSR, HK, TW  
**To:** HONG KONG  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005